



# VIEWPOINT.



**GENERALI USA**  
Life Reassurance Company

Our personal point of view.

**Announcement**

**January 2012**

## Eric Swanson Joins Generali USA



It is our pleasure to announce that Eric Swanson has joined Generali USA as Vice President – Group Reinsurance Marketing and Underwriting. Mr. Swanson, formerly Director, Reinsurance Underwriting at RGA Reinsurance Company will be responsible for developing key customer relationships and providing leadership within the organization.

Mr. Swanson will be based in Minneapolis, reporting to Terry Dickinson, Senior Vice President of Group Reinsurance & Sales. Eric brings 22 years of experience in the group insurance and reinsurance industry to Generali USA. Prior to entering the reinsurance field, he spent 14 years working for Aetna, CIGNA, ING Employee Benefits and UnitedHealth Group in a variety of capacities. Most recently, Eric spent eight years at RGA Reinsurance Company where he was instrumental in the marketing and underwriting of group reinsurance products.

According to Terry Dickinson, “Eric’s expertise and high regard for strong, partner centered client relationships make him a fine addition to our team. I am confident our business partners, as well as Generali USA, will benefit from Eric’s extensive experience and industry knowledge.”

If you would like to contact Eric, he can be reached at 913-901-4906 or by email at: [eswanson@generaliusa.com](mailto:eswanson@generaliusa.com).